

23 February 2017

## Letter of Recommendation – Browne E & C Services

Please accept this correspondence as a strong endorsement for the capabilities and professionalism of Browne E & C Services as a third party estimating consultant for your organization. For nearly a decade, our firm has used Browne to develop estimates and budgets for many of our designs from preliminary concept budgets to detailed final construction estimates. They have supported our teams for many types of projects in industries including Government, Sports Venues, Higher Education and K-12 projects. Each time, their work has met or exceeded our expectations in accuracy, comprehensiveness and timeliness.

Assigned to our account is Browne's Lead Estimator, Kevin Schubert. As a Certified Cost Technician, Kevin is committed to the values of our industry insisting on developing estimates that reflect the realities of the market as compared to an optimistic balanced budget. More importantly, his constructability efforts help our design teams pursue more creative solutions to help our clients maximize the creativity of our design ideas within available budgets.

On top of his professional capabilities, I have found Kevin to be a pleasure to work with: cooperative, proactive, innovative, and patient (with myself and my fellow Architects – a demanding species). They are an integral part of the MSA team, and a valued partner of our firm. I STRONGLY encourage their use as a third-party estimating consultant.

In my 24+ years in the industry, they are by far the best 3<sup>rd</sup> party construction estimating organization I have had the pleasure to work with. Hire them. You won't regret it.

Regards:



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